



## **Culture**

We, **Zone Technology WLL** is a leading engineering and technology organization in the State of Qatar with diversified interests in Telecom, Electronic Security & Low Current systems and Information Technology.

The company undertakes turnkey projects involving design, supply, and installation and commissioning of Telecommunication, Electronic Security & other ELV Systems, Networking and IT Solutions. With a team of qualified and experienced sales and support engineers, it has well established facilities for pre and post sales activities.

## **Vision**

To meet customer requirements with innovation and persistence.

## **Mission**

To source the best in class products and provide total solutions to meet personal and corporate needs in the fields of electronics, communications and information technology in order to gain maximum customer satisfaction.

## **Shared Values**

Accountability for success

Commitment to excellence

Customer orientation

Highest standards of integrity

Respect for individuals and teamwork

Organization based on innovation and learning

## **Our key strategy**

A long-term and customer satisfactory relationship is our main concern. We bring our technical and commercial experience into practice when discussing customer's need so that we can advice on the optimum use of many options of our range of products. Zone Technology provides all possible solution through continuous consultation and investment in human resources.

We share a set of five core value: integrity, understanding, excellence, unity and responsibility. In this sense, we have established a reputable name among the major industries and sectors of the market. We have earned the trust of our customer in business ethnics and corporate social responsibility making us respond to different sectors of the economy within Qatar and abroad.

## **Why you need to do business with us**

Satisfaction of our customers have always been our focus exceeding their expectation, providing them with high quality services, cost effectiveness, expert advice and superior customer / client management making use of latest digital sophisticated equipments from our manufactures plus our team of engineers to exhibit our professional knowledge to the fullest.

## **Mission and objective**

Also our mission is to be the market technology leaders in our field, in order to offer our clients the very latest in technology solutions and services, keeping them always in the lead.

Our success is measured by the success of our clients. We are passionate about solving our client's problems and exploring new opportunities with the commitment in the spirit that drives energies positively, sustaining the drive and keeping our standards flying. We are committed to our clients and to setting industry standards for customer service and solutions .passion in technology and innovation and passion in delivering the best service to our clients, making sure we do what we say and we say what we do. Customer's satisfaction surveys will become part of measuring our success. We're committed to quality, with our clients, employees, partners and community. We set yearly quality achievements, procedures and responsibilities to improve constantly our performances.

**Zone Technology** is the representative / channel partner for many major players of Telecom & IT from all around the world. Some of the products / services we provide are:

- IT security & Networking.
- Mobile Encryption Solution.
- Fiber Optic Communication System.
- VSAR Radar, Broadcast & Mobile Communication Solution.
- Test & Measurement System.

## **Other Divisions**

### **Zone Security Equipments**

- CCTV System.
- Public Address System.
- Access Control System.
- Master Clock.
- Electronic Article Surveillance System.
- Intruder Alarm.
- Nurse Call System.
- Queue Management System.
- Digital Signage.
- Audio Visual System.
- Parking Management & Guidance System.
- Gate Barriers & Turnstiles.
- LED Displays.
- IP & Analog PABX.
- Structured Cabling.
- Way Finding System.
- Home Automation.
- Vehicle Tracking System.
- IP & SMATV.
- RFID Solutions.

## Talking Pictures Doha

- Advertising
- Short Films & Documentaries

## **Service & Support Department:**

This department consists of fully trained and experienced engineering staff that has highly developed skills in installations, maintenance & troubleshooting.

## **Project References:**

- ✚ Frequency Spectrum Monitoring Support Services – MICT Qatar.
- ✚ Implementation of IBS - Qtel/Motorola
- ✚ Quality of Service Measurements Phase 1 – MICT Qatar
- ✚ Consultancy & Assistance for deployment of Es' Hail Satellite System – QAF
- ✚ Supply of Fiber Optic Termination Boxes – Ooredoo
- ✚ Technical Security Assessment of the IT Infrastructure - Emiry Guard.
- ✚ Installation of DEL, ADSL and IPTV– Qtel
- ✚ Monitoring of Radio Frequency Emissions of 2G & 3G BTS – ICT Qatar.
- ✚ Supply of VSAT Antenna & Controllers - Emiry Guard
- ✚ Supply of S/M OFC - Qatar Petroleum.
- ✚ Supply and Installation of FM Transmitter - Qatar Media Corporation-QMC
- ✚ Supply of Testing and Measurement equipments - Emiry Guard.
- ✚ Automatic Frequency Spectrum Management System-ICT Qatar
- ✚ Contract for Supply of FC/PC Connectorized Multi-Fiber Pig Tail Cables – Qtel
- ✚ Installation & Maintenance of COSPAS SARSAT at Doha Joint Rescue Coordination Center
- ✚ Enhanced Quality of Service Measurement System – MICT Qatar
- ✚ Supply of BUC & LNB for VSAT Communication - Emiry Guard
- ✚ Supply of Signal Spectrum Analyzers – Al Jazeera Channel.
- ✚ Supply of SFP Modules – MOI
- ✚ Quality of Service Measurements Phase 2 – CRA Qatar
- ✚ Installation of CCTV, Fire Alarm, Emergency Lighting & Signage at Souq Waqif – (Partnered with Singapore Technology Electronics)
- ✚ Installation of CCTV, Traffic Barrier & Door Phones for Singapore Embassy – (Partnered with Singapore Technology Electronics).
- ✚ Maintenance of CCTV System at QP Refinery, Mesaieed – (Client: Qatar Petroleum)
- ✚ Supply & Installation of CCTV System at AMJ Warehouses & Outlets – (Client: Jawad Business Group).
- ✚ Supply, Installation & Commissioning of CCTV System at Al Shammal Sports Club – (Client: Qatar Olympic Committee).
- ✚ Supply, Installation and Commissioning of CCTV at Supreme Council of Health – (Client: Supreme Council of Health).
- ✚ Supply, Installation & Commissioning of CCTV System at Lusail Shooting Range – (Client: Qatar Olympic Committee).
- ✚ Maintenance of CCTV System at QP NGL- (Client: Qatar Petroleum)
- ✚ Supply & Installation of ELV Systems at MKB – (Client: Qatar Army)
- ✚ Supply & Installation of Baggage Scanner & Metal Detectors at the Syrian Embassy (Client: Ministry of Foreign Affairs).
- ✚ Integration of Samsung CCTV with Milestone VMS at The Gate Mall (Client: Salam Technology)
- ✚ Integration of Axis CCTV with Milestone VMS at Gulf Drilling International (Client: Salam Technology).
- ✚ Supply & Installation of CCTV & Access Control System at Milaha Buildings.

- ✚ Supply & Installation of Access Control System, Public Address System & Structured Cabling at Al Mana Hotel.
- ✚ Supply & Installation of Video Intercom System at Al Fardan Apartments.
- ✚ Supply & Installation of Speed Gates and Wing Lock at the new consulate building (Client: Ministry of Foreign Affairs).
- ✚ Supply & Installation of IPTV, Public Address System at Remal Hotel
- ✚ Integration of Infinova CCTV System @ Tawar Mall (Client: Salam Technology)
- ✚ Integration of Axis Cameras with Milestone VMS at MOI SSD Locations (Client: Salam Technology).
- ✚ Installation of Samsung CCTV system at Eatopia Chain of Restaurants (Client: Salam Technology).
- ✚ Supply & Installation of HD Video Display System at the Minister's Office (Client: Ministry of Foreign Affairs).
- ✚ Centralized Queue Management System For Primary Health Centers (Client: Primary Health Care Center)
- ✚ Supply & Installation of PA System at the Qatar Equestrian Federation – Qatar Olympic Committee
- ✚ Supply & Installation of Honeywell IP CCTV at New Wakra Gym and Aspetar Clinic – Al Khor (Client: Qatar Olympic Committee).
- ✚ Design, Supply & Installation of PA System at Al Udeid Air Base – (Client: MAPCO)
- ✚ Design, Supply & Installation of Honeywell IP CCTV System at Bio Bank (Client: Hamad Medical Corporation)
- ✚ Supply, Installation, Testing & Commissioning of PA System for US Air Base (Client: AGA MEP).
- ✚ Supply, Installation, Testing & Commissioning of Honeywell IP CCTV System at Lusail Archery Hall. (Client: Ministry of Youth and Sports).
- ✚ Supply, Installation, Testing & Commissioning of Structured Cabling at Women's Academy. (Client: Ministry of Youth and Sports).

## Our Major Clients





**Partners Represented**







