



Company Profile



Yasser Slim Wehbe
BS - Lighting Specialist.
Founder of Lumatron Qatar W.L.L.

In 2001, Yasser Wehbe initiated the expansion of the family business by selling different brands of lighting fixtures for the retail market in Doha. In 2002, Lumatron Qatar W.L.L. was officially founded and since then, it has become one of the leading lighting supply and engineering companies in the State of Qatar. Thanks to the high demand in lighting supply and the need for innovative solutions, many projects were awarded and successfully accomplished, thus establishing a firm foothold in the State of Qatar. Throughout the process, Lumatron Qatar decided to partner with high quality lighting brands from around the world, employ highly skilled people and set up an efficient management team. With hard work, dedication and a high level of specialties, Lumatron Qatar W.L.L. was able to offer a full range of services and solutions, providing the edge it was looking for.

Today, Lumatron Qatar W.L.L. plays a key role in the lighting industry in Qatar, embracing new technologies in the art of light. The company keeps on advancing to provide customers with unique, bespoke solutions, support and satisfaction.

"Learning on daily basis in the language of lighting keeps me on the right track" - Yasser Slim Wehbe (MD)



Mr. Amin Wehbe
Electronic Engineer
Founder of Lumatron SARL

#### History

In 1991, Amin Wehbe, an Electronic Engineer, started importing Sylvania lamps to Lebanon. Three years later he joined GTE Sylvania as a regional Sales Engineer for MEA. In 1977 he decided to start his own lighting business and Lumatron Beirut, Lebanon was born.



Talal Wehbe
Consultant
Lumatron Qatar W.L.L.

"Improving intelligently every single part of your business, even by small measures, will add up to a serious competitive advantage." Hassan Wehbe
Consultant
Lumatron Qatar W.L.L



"Lucky is the person whose drive to excel is not just monetary but a keen passion in what he is doing."

- Talal Wehbe

- Hassan Wehbe

#### Mission

#### Vision

## Objective

To provide Innovative, Artistic and Bespoke Lighting Solutions . At Lumatron we experienced the evolution from incandescent lights to fluorescent lights, then form discharge and halogen lamps to the LED. We loved witnessing how technology transformed the light source from a crude and inefficient incandescent to an efficient, versatile and environmentally friendly LED. Lighting is on its way to coming closer to the dynamic natural light which our bodies and minds need. Unlike the sun, most light sources still used today are static, with fixed location, intensity and spectrum. We are currently and successfully working on changing the LED lighting.

Lumatron is a company that listens to its individual client's needs, providing them with innovative products and solutions.

Our clients become part of our family too and we are committed to making a difference in their lives, by making all our resources available to them and passionately providing the most advanced and beautiful lighting solution possible.

- To provide and maintain customer satisfaction
- To provide quality service in Design, Supply, Installation and Maintenance
- To provide and sustain the effectiveness of Quality Management Systems (QMS) and Occupational Health and Safety (OH & S)
- To develop and enhance staff skills through training and workshops.
- To be environmentally responsible through the use of eco-friendly light sources such as LED and Solar Lighting.

## **General Lighting**

Energy-saving LED lighting offers a high-quality, energy capable alternative to incandescent lamps or strips, in different color choices. The LED technology opens the world to unprecedented lighting possibilities and excellent light output. The sustainability of LED lighting offers a relaxed peace of mind. The energy costs will be immediately reduced as well as the frequency of lamp replacements. All varieties of our LED lights are available for Residential Lighting, Landscape Lighting and Facade Lighting.



Katara Commercial Plaza

Al Bidda Park-Promenade Road



Private Residence



Soug Al Medina - The Pearl Qatar



Oasis Hotel Tower, Mall & Residential

## **Technical Lighting**

At Lumatron, we offer Highly Technical Lighting that is suitable and largely used for Museums, especially for gallery lighting and exhibitions.



MMUP Theatre

Picasso Exhibition

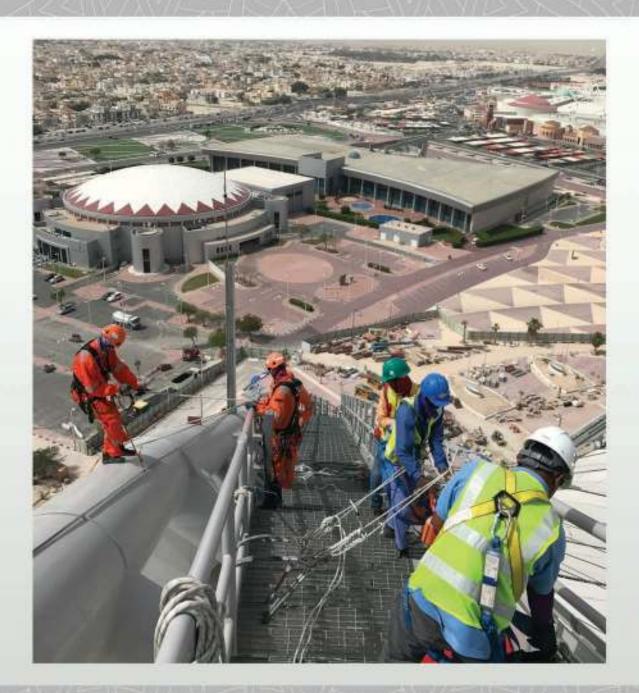


Qatar National Museum









#### Installation & Maintenance

The Technical Team is responsible for Mock-ups, Installations and Maintenance. The team provides technical support and professional advice to all our clients.

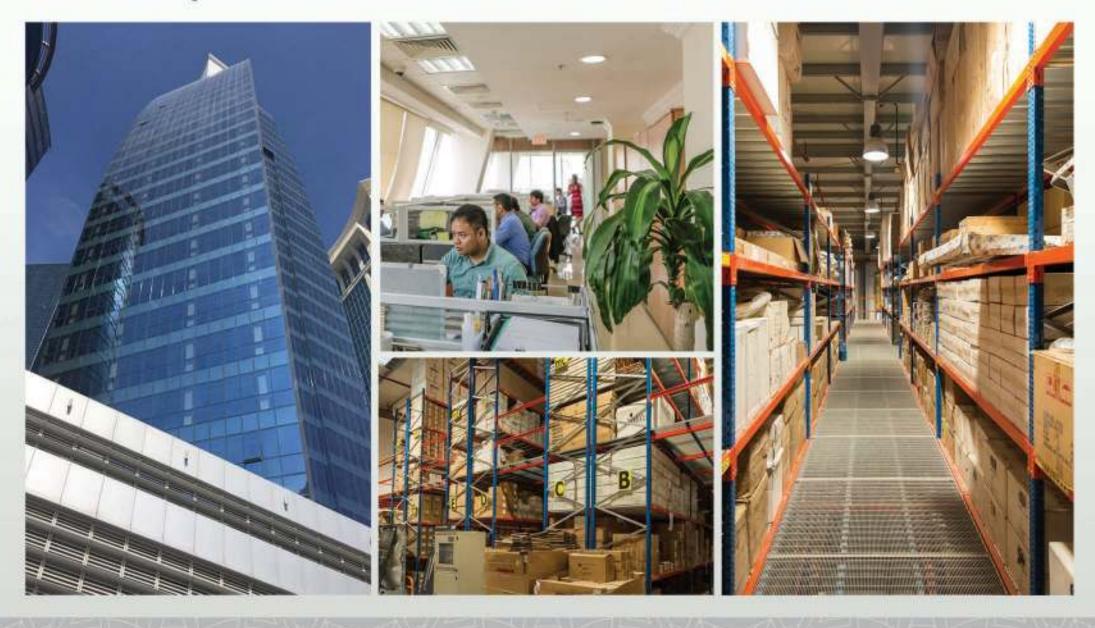
Currently we provide 24/7 maintenance services for several landmarks of Doha.



# **Health & Safety Training**

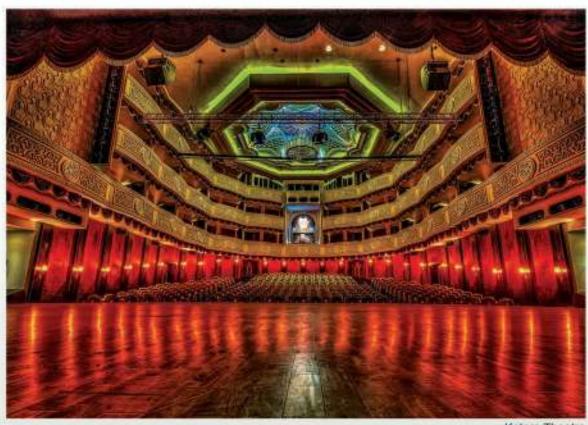


## New Headquarters Location & State-of-The-Art Warehouse



## **Theatre Turn Key Solutions**

The main function of Theatre Lighting is to make the stage picture visible, but the way in which the stage is lit-up will have a major impact on the way the audience perceives the stage picture and therefore the show. Once the basic aim of visibility is achieved, our lighting designer will reinforce the general dramatic impact of the production by choosing the correct lighting. In summary, we provide professional sound, lighting, AV and stage technology services to a wide range of venues including: theatres, schools, concert halls and various performing arts events.



MMUP Theatre Lighting







Katara Theatre







#### **Central Battery System**

During an emergency situation central battery systems are essential as they are able to fully power the designated luminaries with long lasting and rechargeable battery in order to illuminate exit routes. Our CBS is fully automated, stand alone system with built-in testing and self monitoring devices in order to comply with local (QCD, QCS 2014) and in ternational standards (EN 1838, EN 50171,EN50282-2) Each and every system is custom made to meet the requirements of a specific project. The system can be designed from a room scale up to a multiple building project.



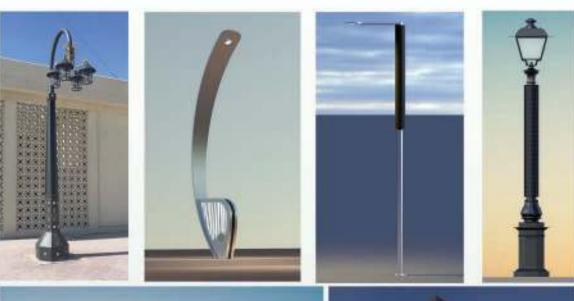




## **Solar Lighting**

The power of the Sun is among the best sources of sustainable energy in our planet. Integration of lighting and solar power has been one of the most significant development in human history. This solution provides us an eco-friendly way to reduce the CO2-emmissions, compared to conventional light sources. Economically, it is one of the best solutions available because it eliminates earthworks for cabling which are not required, cuts down on electricity costs and is low maintenance. By using LED technology in every solar lighting fixture, we extend the service life of our light source as well as the photovoltaic cells. All of this adds up to all of our efforts to save our beloved planet Earth.





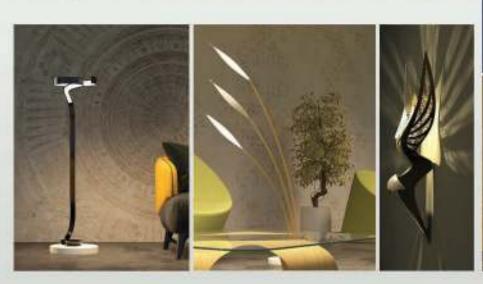




## **Lighting Design**

Our Design Team features a wealth of multi-cultural backgrounds, so every designer brings his/her own interesting perspective when creating a light design. The competence of the designers is synergized with a collective team effort to create formidable output.

As lighting experts, they can design and specify the best lighting solution for the customers' needs and as a result, we have our design fingerprint on a large number of key projects. We specialize in Outdoor & Facade Lighting Design and Custom-Made fitting designs for which we hold several patterns.





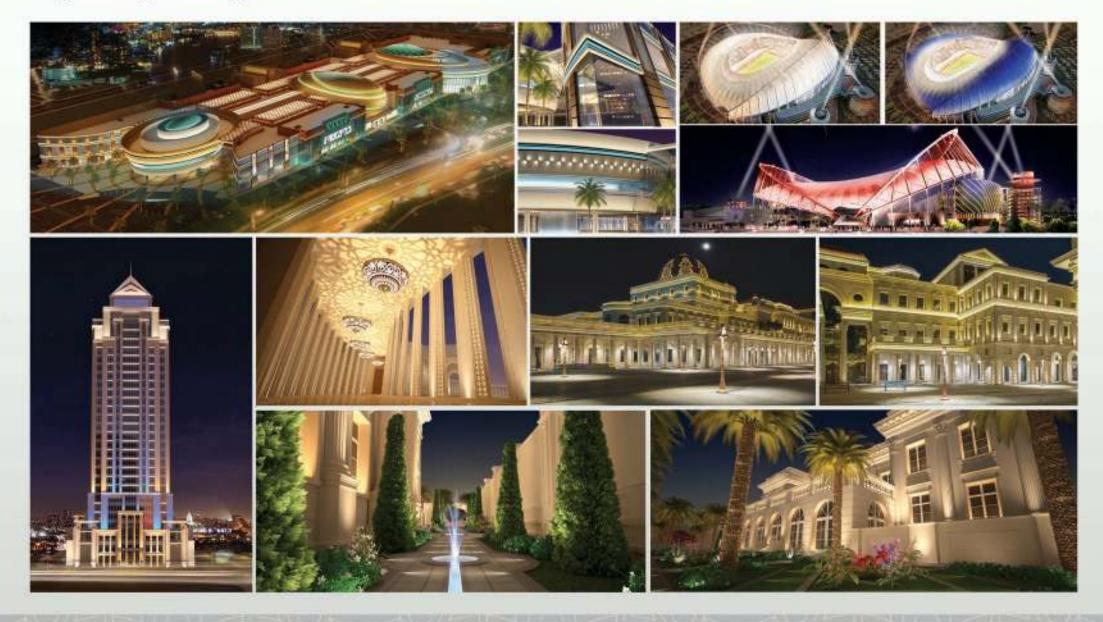
Mamuka Natchkebia Head of Lighting Design



Ana Khurtsidze Lighting Designer



# **Lighting Design**



# **Current Projects**



















Design

Supply





Design

Supply









Design

Supply

Installation



#### QATAR NATIONAL MUSEUM

CLIENT: QMA CONSULTANT Hill / Asted / Ateliers Jean Nouvel CONTRACTOR: BK Gulf ACTIVITIES: Facade, Landscape Lighting DATE COMPLETED: Ongoing STATUS: Ongoing















Design

Supply

Installation



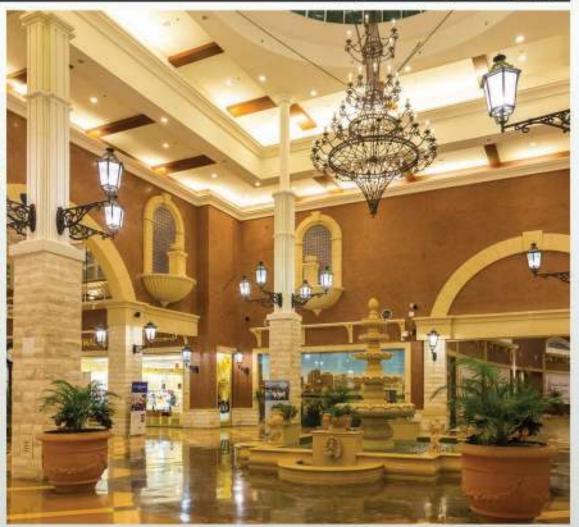












Design

Supply





Design

Supply

















Design

Supply

Installation



PROJECT PARTNERS





Design

Supply

CLIENT: Halul Real Estate Invest. Co. /Dopmo CONSULTANT: Aecom CONTRACTOR: Conspel/Redco

ACTIVITIES: Façade, landscape and solar lighting DATE COMPLETED: Ongoing STATUS: Ongoing

PROJECT PARTNERS







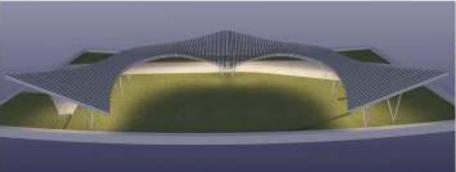














Design

Supply

Installation

# **Successfully Completed Projects**

















Katara Landscape

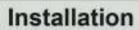
The Pearl Qatar Medina Centrale





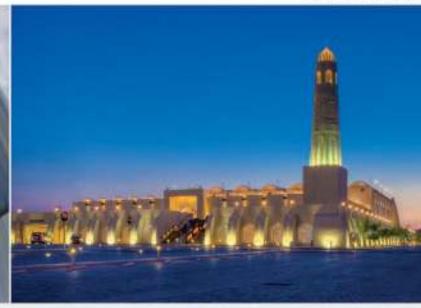
Design

Supply









Aspire (Solar lighting)

The Pearl Qatar Porto Arabia

The Pearl Qatar Viva Bahriya







Design

Supply

Installation

# **Project List and Partners**



# Partners and Suppliers

RZB	disano •	<b>Fosnova</b>	ZUMTOBEL	THORN	NERI	dot-spot	R <sup>©</sup> VASI
SYLVANIA	DOTZAGER	PRECIOSA	SWAROVSKI	NORKA	LIEX	GHIDINI	HUNZA
Concord	Brilliant	Olinea	ORBIK	Lumiance	<b></b> GE	IN√TA	awex
Blux Vontux	sg	WIBRE	RIDİ	PURALUCE	Bartheime	@lights	adlan
ROA	FLOS	VS VOSSLOH SCHWABE	Helvar Freedom in Tighting	AXO	LENN;	Hunter HUNTER CHURGIAN	mizar
SPXughting	Lux-may	WOFF	HEDUVEH 198	LUCENTE	AGABEKOV	SHARKLEAD	Bottega 7
	ROBERS"	F ⊚ K U Z	ci)	AMUER	searchlight	A LITHERNIA LIEHTINEE	BILTON



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